

CONTINUOUS SAVINGS FOR A NURSING HOME & REHABILITATION CENTER



CLIENT PROFILE



This UtiliSave client is a 500-bed, non-profit center for health care, nursing care, and rehabilitation. They engaged UtiliSave in order to ensure that there were no discrepancies in their utility bills and that they were taking advantage of the most beneficial rates. They have been a client of UtiliSave for over 20 years.



THE PROCESS



UtiliSave auditors conducted a thorough analysis of the client's utility data and leveraged the following auditing process to identify issues and return revenue directly back to the client.



Data Collection: The client provided their borough, block, and lot numbers (BBL) which is the standard panel number system for real estate units. With this information, UtiliSave was able to import the appropriate billing information pertaining to each meter from the city water supplier and utility providers going back 6 years.



Tests & Algorithms: Once all the necessary utility data was collected, UtiliSave's proprietary auditing software performed a series of tests and algorithms designed to identify billing errors, anomalies, trends, and other savings opportunities. UtiliSave also tested for overlapping bills, incorrect consumption and demand, erroneous billing surcharges, and various metering problems.



Comparison: The billing data was deconstructed on a monthly basis so UtiliSave could study the various component charges that collectively comprised the bills. Afterwards, UtiliSave compared the usage for each building with each building's service classification. The charges and rates from the utility data were then compared with the building characteristics and the client's business practices to determine if better means of characterizing the client or buildings could be found to eliminate or reduce service charges. UtiliSave also considered special programs, allowances and exemptions for which the client was eligible.



Analysis: UtiliSave then performed a set of complex analyses to correlate utility usage with different factors, including but not limited to heating and cooling degree variability, occupancy, 15-minute interval data, regression analysis, the interrelationship between properties, and more. In some cases, other specialized tests and algorithms were performed.



THE RESULTS



1

UtiliSave recently obtained a **\$800,000** adjustment and a separate **\$150,000** adjustment for this client due to misclassifications of the building's uses.



2

UtiliSave negotiated back and forth with the utility company to secure the refunds for our client. After presenting our arguments to the Public Service Commission, the utility company agreed to refund all of the excess payment to our client.



3

To date, UtiliSave has secured nearly **\$2,000,000** for this client. In addition to the significant size of the refunds and savings obtained, UtiliSave is especially proud that it has consistently recovered funds for this client throughout the entirety of our 20-year relationship.



WE CAN PROVE IT

Ask us for actual savings reports and case studies of success.

An industry leader in utility data optimization **since 1991.**

More than **\$700M+** in hard-dollar savings and refunds recovered.

Provides core services to over **16,000** properties nationwide.

Proprietary software dives deeper to deliver **larger net returns.**

Experience in **475+** tariff jurisdictions nationwide.

