

OVER \$5 MILLION SAVED WITH SUCCESSFULL DEEP DIVE AUDIT ON MULTIPLE UTILITIES



CLIENT SNAPSHOT



Suspecting they were missing savings opportunities in their utility bills, a university and teaching hospital engaged UtiliSave to audit all of their water, sewer, gas, and electric bills. With UtiliSave's robust data analysis capabilities, all accounts for both the school and hospital were audited simultaneously and significant savings and credits were found for each of them.



THE PROCESS: UNPARALLELED SOFTWARE & ANALYSIS

UtiliSave's in-house software and intricate data analysis of complex data sets is what sets us apart from other utility bill auditors. Our product BillAudit™ dives deeper than any other entity, and identifies more savings and refunds unsurfaced and left on the table.



The Process

BillAudit™ ensures all consumption, billing, payment, property and account information is gathered for the most comprehensive analysis. UtiliSave's proprietary software then runs a series of tests and algorithms designed to identify billing errors, anomalies, trends and other savings opportunities. The software also tests for overlapping bills, incorrect consumption and/or demand, erroneous billing surcharges and various meter problems. Finally, a set of specialized and complex analyses are set into motion that correlate utility usage with different factors, such as heating degree variations, cooling degree variations, and occupancy.



MULTIPLE MEASURES = SIGNIFICANT SAVINGS

1



Measure 1

The university and teaching hospital had purchased a deregulated gas commodity and therefore the supplier's bills and correlating bills of the local delivery company were compared to the client's records. This identified balancing mistakes that resulted in credits.

2



Measure 2

The gas billing was "deconstructed" on a monthly basis to study the various component charges that collectively comprised the bills. UtiliSave compared the usage characteristics for each building with each building's service classification. The charges and rates from the utility data were then compared with the building's characteristics and the client's business practices to determine if better means of characterizing the client or building could be found. UtiliSave also took into consideration special programs, allowances, and exemptions that could apply. These efforts reduced service charges and produced significant savings.

3



Measure 3

UtiliSave performed a standard rate modeling study to compare the existing utility rates on this client's water, sewer, gas, and electric accounts with alternative rates offered by the utility company. With that, more beneficial rate opportunities were illuminated and produced increased savings.

4



Measure 4

UtiliSave determined that this client might qualify for a discretionary discounted electric power purchase option. They discussed the opportunity with the client and together, developed a strategy for maximizing the possibility that an allocation of low cost power could be obtained. UtiliSave spearheaded the review and preparation of financial information as well as the application. As a result, a substantial allocation of 3MW (megawatt) of discounted power was obtained.



RESULTS: REFUNDS, SAVINGS & CREDITS



Due to UtiliSave's review process, we identified balancing mistakes with deregulated gas purchases, securing a better building classification which resulted in better rates, programs, allowances, and exemptions, and finally obtained a significant discount on power for the client.

Total refunds and savings to date: \$5,950,496



YEAR TO DATE SAVINGS REPORT FOR THIS CUSTOMER

 Year	 Water/Sewer	 Electric, Gas, Oil & Steam	 Total
Total to Date	\$5,534,219	\$416,277	\$5,950,496



WE CAN PROVE IT

Ask us for actual savings reports and case studies of success.

An industry leader in utility data optimization since 1991.

More than **\$700M+** in hard-dollar savings and refunds recovered.

Provides core services to over **16,000** properties nationwide.

Proprietary software dives deeper to deliver **larger net returns.**

Experience in **475+** tariff jurisdictions nationwide.

